ELENA MATA YANDIOLA

Experienced AI Consultant and Project Manager with a proven track record of translating complex AI technical challenges into innovative solutions for large enterprises. Specialised in bridging the gap between technology and business. Thrives in dynamic environments and complex stakeholder management setups, leading cross-functional teams to deliver innovative AI strategies.

EDUCATION

TELECOM. TECHNOLOGY AND SERVICES ENGINEERING
Polytechnic University of Madrid (UPM)

SELF-PACED LEARNING ON AI
4 Official Google Certifications, incl. Professional Machine Learning Engineer
4 Official DeepLearning.AI Certifications

TOOLS

- Python, SQL
- ML frameworks (pandas, scikit-learn, TensorFlow, Keras), EDA & modeling: regression, classification, DNNs.
- Generative AI
- MLOps

LANGUAGES

- Spanish
  100 %
- English
  94 %
- Italian
  30 %

CONTACT

- ☏ (+34) 689 156 491
- ✉ elenamatay@gmail.com
- in LinkedIn

EXPERIENCE

AI CONSULTANT - GOOGLE CLOUD
2021 - Present

- Led and managed complex AI projects, including custom model development, GenAI, and MLOps solutions for large enterprises across EMEA. Responsible for delivering in time and budget while maintaining high customer satisfaction.
- Lead a team of engineers to design and build the AI-based solutions needed by our customers. Prioritize tasks, unlock potential problems and support with technical tasks delivery when needed and possible.
- Deliver technical assets: Design architecture diagrams, implement Proofs of Concept, develop AI experiments, train models, build GenAI solutions, lead technical workshops.
- Manage and coordinate multiple stakeholders, both external (e.g. customer tech leads, C-level and VP executives, engineers and researchers, partners and other third-parties), and internal (e.g. engineers, sales accounts, program managers, tech leadership).
- Communicate effectively and assertively: manage expectations, negotiate and resolve difficult conversations or conflicts of interest while maintaining strong relationships.
- Identify and scope new business opportunities to expand projects and/or propose new ones.

BIG DATA & ML CUSTOMER ENGINEER - DEVOTEAM
2019 - 2021

- Provided technical consulting on Google Cloud Data & ML solutions.
- Led presales meetings, identify, qualify, scope, create, present, and follow-up on Technical Proposals.
- Built strong relationships with customers and leads.

SOFT SKILLS

(3 of my top 5 CliftonStrengths)

STRATEGIC: Create alternative ways to proceed. Faced with a given scenario, I can quickly spot the relevant patterns and issues and find creative solutions.

INDIVIDUALIZATION: I am intrigued with the unique qualities of each person. By intuitively assessing each person's style, motivation, thought process and interpersonal approach, I foster collaboration and build high-performing teams.

ACTIVATOR: I drive results by turning thoughts into action, both my own and my team's, even in ambiguous scenarios. By taking action and evaluating outcomes, I consistently learn on the process, deliver results, and improve.